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END SEMESTER EXAMINATION, DECEMBER - 2023**B. Com. (Hons.) Semester - I****Course Name: Management Concepts
and Organization Behaviour****Course Code: BCM104****Time allotted: 03 Hours****Max. Marks: 100****Note: Read all the instructions carefully.**

Q.1	VERY SHORT ANSWER QUESTIONS – <i>Attempt All.</i>		(2x10 = 20 Marks)
	a.	What are the essential characteristics of the human relation approach?	(CO1)
	b.	Write a note on Equity theory of motivation.	(CO1)
	c.	Define management and its importance in current global environment.	(CO1)
	d.	What do you mean you 'management by objectives'?	(CO1)
	e.	Write about the different types of planning with their purpose.	(CO1)
	f.	Distinguish between informal and formal groups.	(CO1)
	g.	Differentiate between delegation of authority and decentralization.	(CO1)
	h.	Define motivation and two important characteristics.	(CO1)
	i.	Enumerate the factors influencing personality.	(CO1)
	j.	Define attitude and its different components.	(CO1)
Q.2	SHORT ANSWER QUESTIONS – <i>Attempt any Five.</i>		(4x5 = 20 Marks)
	a.	Define leadership. Explain the various styles of leadership.	(CO2)
	b.	Define perception. Discuss the process involved in perception.	(CO1)
	c.	What are the five models of organizational behavior	(CO1)
	d.	Define decision-making. Discuss the importance of decision making in management.	(CO2)
	e.	Write about the different types of plan with their purpose.	(CO1)
	f.	What do you understand by the term "Level of Management"? Briefly describe the different levels of management	(CO2)
	g.	"Planning is the essence of management, it is a management function" Elucidate.	(CO1)

Q.3		STRUCTURED QUESTIONS – Attempt any Three.	(3x10 = 30 Marks)
	a.	Compare and contrast Maslow's need hierarchy theory with Herzber's two factor theory of motivation.	(CO3)
	b.	How does Johari Window help communication?	(CO3)
	c.	Compare and contrast Blake and Mouton's managerial grid theory to the Ohio State and Michigan studies.	(CO4)
	d.	Explain what happens in each of the five stages of group's development. When does group address interpersonal issues? Task issues? Authority issues?	(CO4)
Q.4		Case Analysis/ Situation Based QUESTIONS – Attempt any Two.	(2x15 = 30 Marks)
	a.	You have been appointed as the management consultant for the proposed start-up company going to launch varied new generation laptops. Present a summary of your considerations in the following arena a. SWOT analysis b. Activities to be performed for the launch of the product in terms of planning, organizing and staffing functions.	(CO 5 & 6)
	b.	You are working as a manager in a steam company xyz ltd. Due to the financial problem in the organization, company is unable to pay the salary from last two month .Due to this crises employees are in major grievance, leaving the job because of insecurity. This type of situation is facing by the company first time so there is no historic data available to solve the major problem. Employees are the asset for any organization, if grievance is not going to handle properly then is will going to harm the organization. As manager s work is also to solve the grievance in the organization answer the following a. What steps should the manager take in this situation? b. —Here a manager becomes leader — Comment	(CO5 & 6)
	c.	Nikita and Salman completed their MBA and started working in a multinational company at the same level. Both of them worked hard and were happy with their employer. Salman had the habit of back-biting and wrong reporting about his colleagues to impress his boss. All the employees in the organisation knew about it. At the time of performance appraisal, the performance of Nikita was judged to be better than Salman. Even then their boss, Mohammed Sharif, decided to promote Salman stating that being a female, Nikita would not be able to handle the complications of a higher post. a. Identify and explain the principle of management which was not followed by this, multinational company. b. Identify the values which are being ignored quoting the lines from the above paragraph	(CO 5 & 6)

END SEMESTER EXAMINATION, DECEMBER - 2023**B. Com. (Hons.) Semester - I****Course Name: Micro Economics****Course Code: BCM105****Time allotted: 03 Hours****Max. Marks: 100****Note: Read all the instructions carefully.****Q.1 VERY SHORT ANSWER QUESTIONS – Attempt All.****(2x10 = 20)**

- | | | |
|----|--|-----|
| a. | What factors can cause a shift in the demand curve | CO1 |
| b. | Define Price Elasticity of Demand | CO1 |
| c. | Define the Law of Diminishing Marginal Returns | CO1 |
| d. | Define is Cost plus pricing. | CO1 |
| e. | Define Price leadership. | CO1 |
| f. | Explain the types of elasticity of demand. | CO2 |
| g. | Explain mixed economy with suitable examples | CO2 |
| h. | Explain the term Dynamic pricing. | CO2 |
| i. | Explain the term Penetration pricing. | CO2 |
| j. | Explain the Determinants of Demand | CO2 |

Q.2 SHORT ANSWER QUESTIONS – Attempt any Five.**(4x5 = 20)**

- | | | |
|----|---|-----|
| a. | Explain the factors affect demand? | CO3 |
| b. | How does monopoly differ from perfect competition in terms of the number of firms in the market? | CO3 |
| c. | Name the four primary factors of production and provide a brief description of each. | CO3 |
| d. | Describe the relationship between the total revenue (TR) curve and the price elasticity of demand (PED). | CO3 |
| e. | Discuss the consequences of government intervention in the form of a subsidy to farmers producing essential food staples. Analyze how this subsidy influences the equilibrium in the market for these products and whether it achieves its intended objectives. | CO4 |
| f. | Analyze the practice of differential tuition fees in higher education institutions, where in-state and out-of-state students are charged different tuition rates. | CO4 |
| g. | Consider the market for smartphones. Explain how the concept of cross elasticity of demand (XED) can help firms understand the relationships between their products and substitutes or complements. | CO4 |

Q.3 STRUCTURED QUESTIONS – Attempt any Three.

(3x10 = 30)

- a. Analyze the implications of a sudden increase in consumer income in a market for luxury goods. How does this impact the equilibrium price and quantity of luxury products, and what are the effects on both consumers and producers? CO4
- b. A new coffee shop opens in a neighborhood with many existing coffee shops. Analyze how the new shop can differentiate itself through pricing, products, and services, and how this impacts the competitive dynamics CO4
- c. In the context of an e-commerce platform, analyze how understanding average and marginal costs is crucial for setting commission rates for third-party sellers. CO5
- d. Analyze the impact of a decrease in the price of complementary goods on the demand for a product. CO5

Q.4 Case Analysis/ Situation Based QUESTIONS – Attempt any Two.

(2x15 = 30)

- a. A luxury car manufacturer experiences a decrease in the demand for its vehicles during an economic recession. Apply the income elasticity of demand concept to explain why this occurs and suggest strategies the company could use to mitigate the impact. CO5
- b. Analyze the subscription pricing models of streaming platforms like Netflix and Spotify, which offer different plans with varying levels of access and features. How does this form of price discrimination impact user engagement and the platform's financial performance? CO6
- c. Consider sports events where tickets are priced differently based on seating location or the opponent's popularity. Analyze the effects of this price discrimination on fan attendance, revenue, and fan experience. CO6

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END SEMESTER EXAMINATION, DECEMBER - 2023**B. Com. (Hons.) Semester - I****Course Name: Business Statistics****Course Code: BCM102****Time allotted: 03 Hours****Max. Marks: 100****Note: Read all the instructions carefully.**

Q.1		VERY SHORT ANSWER QUESTIONS – Attempt All.				(2 x 10 = 20 Marks)																										
	a.	Define Statistics.					(CO 1)																									
	b.	In your own words, what does the term “sample” mean?					(CO 1)																									
	c.	How would you explain the concept of Median?					(CO 1)																									
	d.	Could you provide a description of Quartile Deviation?					(CO 1)																									
	e.	What is the definition of Mean Deviation?					(CO 1)																									
	f.	In your own words, what does the term “Range” mean?					(CO 1)																									
	g.	In your own words, what does the term “Coefficient of Quartile Deviation” mean?					(CO 1)																									
	h.	How would you explain the concept of Coefficient of Standard Deviation?					(CO 1)																									
	i.	Could you provide a description of Geographical Classification?					(CO 1)																									
	j.	How would you distinguish between primary and secondary data?					(CO 1)																									
Q.2		SHORT ANSWER QUESTIONS – Attempt any Five.				(4x5 = 20 Marks)																										
	a.	In a concise note, discuss the characteristics that make statistics a unique and valuable tool in data analysis.					(CO 2)																									
	b.	What are the limitations of statistics? Please summarize in a short note, emphasizing potential drawbacks or challenges.					(CO 2)																									
	c.	Could you outline the different avenues or methods for data collection in a concise note?					(CO 2)																									
	d.	Prepare a frequency table of the following scores obtained by 50 students in a test: 42, 51, 21, 42, 37, 37, 42, 49, 38, 52, 7, 33, 17, 44, 39, 7, 14, 27, 39, 42, 42, 62, 37, 39, 67, 51, 53, 53, 59, 41, 29, 38, 27, 31, 54, 19, 53, 51, 22, 61, 42, 39, 59, 47, 33, 34, 16, 37, 57, 43					(CO 2)																									
	e.	Construct a histogram for the following frequency distribution. <table border="1"><tr><td>Class interval</td><td>5–1</td><td>13–20</td><td>21–28</td><td>29–36</td><td>37–44</td><td>45–52</td></tr><tr><td></td><td>2</td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Frequency</td><td>6</td><td>15</td><td>24</td><td>18</td><td>4</td><td>9</td></tr></table>					Class interval	5–1	13–20	21–28	29–36	37–44	45–52		2						Frequency	6	15	24	18	4	9	(CO 2)				
Class interval	5–1	13–20	21–28	29–36	37–44	45–52																										
	2																															
Frequency	6	15	24	18	4	9																										
	f.	Calculate price index number for 2016 of following data by weighted aggregative method using (a) Laspeyre's method, (b) Paasche's method, (c) Fisher's method. <table border="1"><tr><td>Commodity</td><td>Price (2012)</td><td>Quantity (2012)</td><td>Price (2016)</td><td>Quantity (2016)</td></tr><tr><td>A</td><td>4</td><td>20</td><td>6</td><td>10</td></tr><tr><td>B</td><td>3</td><td>15</td><td>5</td><td>23</td></tr><tr><td>C</td><td>2</td><td>25</td><td>3</td><td>15</td></tr><tr><td>D</td><td>5</td><td>10</td><td>4</td><td>15</td></tr></table>					Commodity	Price (2012)	Quantity (2012)	Price (2016)	Quantity (2016)	A	4	20	6	10	B	3	15	5	23	C	2	25	3	15	D	5	10	4	15	(CO 2)
Commodity	Price (2012)	Quantity (2012)	Price (2016)	Quantity (2016)																												
A	4	20	6	10																												
B	3	15	5	23																												
C	2	25	3	15																												
D	5	10	4	15																												
	g.	If the combined mean of the two group is 40/3 and if the mean of one group with 10 observations is 15, then find out the mean of the other group with 8 observations.					(CO 2)																									

Q.3 STRUCTURED QUESTIONS – Attempt any Three.										(3x 10 = 30 Marks)					
	a.	Twelve entries were submitted in a flower show competition. They were ranked by two judges as under:												(CO 3)	
		Entries	1	2	3	4	5	6	7	8	9	10	11		12
		Judge A	7	8	2	1	9	3	12	11	4	10	6		5
		Judge B	6	4	1	3	11	2	12	10	5	9	7		8
	b.	Calculate quartile deviation for the following dataset:												(CO 3)	
		Class	10-20		20-30		30-40		40-50		50-60				
		frequency	6		12		18		14		10				
	c.	Tabulate the given information. • In 2016, out of a total of 1250 applicants in a college, 775 were from commerce background. The number of girls was 125, out of which 70 were from science stream. • In 2017, the total number of applicants for commerce stream was 1390 of which 825 were boys. The number of students from science stream was 270, among which 110 were girls.												(CO 4)	
	d.	Following are the runs scored by two batsmen in 5 cricket matches. Who is more consistent in scoring runs?												(CO 4)	
		Batsman A	38	47	34	18	33								
		Batsman B	37	35	41	27	35								
Q.4 Case Analysis/ Situation Based QUESTIONS – Attempt any Two.										(2 x15 = 30 Marks)					
	a.	Out of total number of 1807 women who were interviewed for employment in a textile factory of Mumbai, 512 were from textile areas and rest from the non-textile areas. Amongst the married women who belonged to textile areas, 247 were experienced and 73 inexperienced, while for non-textile areas, the corresponding figures were 49 and 520. The total number of inexperienced women was 1341 of whom 111 resided in textile areas. Of the total number of women, 918 were unmarried and of these the number of experienced women in the textile and non-textile areas was 154 and 16 respectively. Tabulate the given information.												(CO 5)	
	b.	Calculate the mean deviation about the mean, median, and mode for the following data.												(CO 5)	
	c.	Using assumed average in Karl Pearson's formula, calculate coefficient of correlation, given the following data:												(CO 5)	
		X	78	89	97	69	59	79	68	61					
		Y	125	137	156	112	107	106	123	138					

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END SEMESTER EXAMINATION, DECEMBER - 2023**B. Com. (Hons.) Semester - I****Course Name: Business Communication****Course Code: BCM101****Time allotted: 03 Hours****Max. Marks: 100****Note: Read all the instructions carefully.**

Q.1			VERY SHORT ANSWER QUESTIONS – <i>Attempt All.</i>	(2*10 = 20 Marks)
	a.	Define Horizontal Communication		CO1
	b.	Mention any two benefits of good communication skills.		CO1
	c.	Define Grapevine.		CO1
	d.	Mention any two benefits of informal Communication.		CO1
	e.	Mention two qualities of a good manager.		CO1
	f.	Enlist two important points to keep in mind while writing emails.		CO1
	g.	Differentiate between vertical and horizontal communication.		CO1
	h.	Write any two features of Horizontal Communication.		CO1
	i.	Give an example where Facebook can be used as a channel of communication.		CO1
	j.	Mention any two points to keep in mind while writing a business letter.		CO1
Q.2			SHORT ANSWER QUESTIONS – <i>Attempt any Five.</i>	(4*5 = 20 Marks)
	a.	Define Communication and mention it's importance in the organization.		CO2
	b.	What is the meaning of encoding and decoding in the communication process?		CO1
	c.	Differentiate between external and internal communication with the help of examples.		CO2
	d.	Discuss different types of Communication in an organization with suitable examples.		CO2
	e.	What are the advantages of informal communication?		CO2
	f.	How can good listening skills make you a good manager?		CO2
	g.	As a student what are the problems which you face while reading?		CO2

Q.3	STRUCTURED QUESTIONS – Attempt any Three.	(3*10 = 30 Marks)
	a. What are barriers in the communication process and how do they hinder communication? Explain with the help of examples. Also explain how these barriers can be overcome	CO3
	b. Explain the different steps in designing and delivering presentations for business purposes.	CO3
	c. Discuss basic communication issues which should be kept in mind while writing e-mails	CO3
	d. Explain 7 c's of effective communication with suitable examples.	CO2
Q.4	Case Analysis/ Situation Based QUESTIONS – Attempt any Two.	(2*15 = 30 Marks)
	a. You are a construction engineer and had ordered for some tiles from Kajaria Ceramics. You have received the wrong tiles because of which construction work of your project has been delayed. Write an email to Kajaria Ceramics complaining about the whole situation.	CO4 & 5
	b. Write a notice appealing to the employees and students to participate in the Diwali Mela to be organized by Swami Rama Himalayan University.	CO4
	c. You are the customer service manager at Ferns and Petals. Write an email to a customer apologizing for late delivery of a product	CO5

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END SEMESTER EXAMINATION, DECEMBER - 2023
B. Com. (Hons.) Semester - I

Course Name: Financial Accounting**Course Code: BCM103****Time allotted: 03 Hours****Max. Marks: 100****Note: Read all the instructions carefully.**

Q.1	VERY SHORT ANSWER QUESTIONS – Attempt All.	(2x10 = 20 Marks)	CO
	a. Where will you transfer the total of the purchase book?		1,2
	b. Why do we need suspense accounts?		1,2
	c. Give two examples of errors of commission.		1,2
	d. Define accrued income.		1,2
	e. Amount received from the sale of machine.is it an income or assets?		1,2
	f. Define trade discount.		1,2
	g. Define cash discount.		1,2
	h. What adjusting entry for Interest on capital.		1,2
	i. Define depreciation		1,2
	j. Mention the full form of GAAP.		1,2
Q.2	SHORT ANSWER QUESTIONS – Attempt any Five.	(4x5 = 20 Marks)	
	a. Differentiate between profit making entities and nonprofit making organization.		3,4
	b. Explain the meaning of the accrual concept with an example.		1,2
	c. What do you mean by adjusting entries? Why is it necessary to pass adjusting entries at the time of preparing final accounts?		5,6
	d. Explain the causes of charging the depreciation.		4,5
	e. What are subsidiary books? Name different subsidiary books.		1,2
	f. Short note on accounting standard.		5
	g. What is trail balance? Why is it prepared?		3,4

Q.3		STRUCTURED QUESTIONS – Attempt any Three.		(3x10 = 30 Marks).																																									
	a.	From the following particulars prepare a Bank Reconciliation Statement as on 31st December, 1998 : I. Balance as per cash book Rs10000 on 31 st December,1998 II. Cheques had been issued for Rs. 6,000, out of which cheques worth Rs. 5,000 only were presented for payment. III. Cheques worth Rs. 1,400 were deposited in the bank on 28th December, 1998 but had not been credited by the bank. In addition to this, one cheque for Rs. 500 was entered in the Cash book on 30th December, 1998 but was banked on 3-1-1999. IV. Pass book showed bank charges of Rs. 50 debited by the bank.			4,5																																								
	b.	From the following transaction relating to Mr. Ram & sons, show the effect by using accounting equations: <table border="1"><tr><td>1</td><td>Started business with cash Rs.40000</td></tr><tr><td>2</td><td>Purchase goods on credit Rs.32000</td></tr><tr><td>3</td><td>Plant purchased for cash Rs.8000</td></tr><tr><td>4</td><td>Sold goods costing Rs.4000 for Rs.8000 for cash</td></tr><tr><td>5</td><td>Sold goods on credit to Mahendra costing Rs.3200 for Rs.6000</td></tr><tr><td>6</td><td>Drew for personal use Rs.2800</td></tr><tr><td>7</td><td>Paid for salaries Rs.1200</td></tr><tr><td>8</td><td>Received cash from mahendra Rs.2800</td></tr><tr><td>9</td><td>Interest on drawing Rs.600</td></tr></table>			1	Started business with cash Rs.40000	2	Purchase goods on credit Rs.32000	3	Plant purchased for cash Rs.8000	4	Sold goods costing Rs.4000 for Rs.8000 for cash	5	Sold goods on credit to Mahendra costing Rs.3200 for Rs.6000	6	Drew for personal use Rs.2800	7	Paid for salaries Rs.1200	8	Received cash from mahendra Rs.2800	9	Interest on drawing Rs.600	4,5																						
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8	Received cash from mahendra Rs.2800																																												
9	Interest on drawing Rs.600																																												
	c.	Prepare the trial balance from the following balances: <table border="1"><tr><td>Capital</td><td>50000</td><td>Bad debts recovered</td><td>3500</td></tr><tr><td>Cash</td><td>7500</td><td>Debtors</td><td>25000</td></tr><tr><td>bank overdraft</td><td>10000</td><td>Creditors</td><td>10000</td></tr><tr><td>purchase</td><td>60000</td><td>Commission received</td><td>2500</td></tr><tr><td>Sales</td><td>75000</td><td>Investments</td><td>20000</td></tr><tr><td>Purchase return</td><td>10000</td><td>Opening stock</td><td>15000</td></tr><tr><td>sales return</td><td>5000</td><td>Drawings</td><td>7000</td></tr><tr><td>General expenses</td><td>11000</td><td>Furniture</td><td>3000</td></tr><tr><td>Tax and insurance</td><td>2500</td><td>B/R</td><td>15000</td></tr><tr><td>Bad debts</td><td>2500</td><td>B/P</td><td>12500</td></tr></table>			Capital	50000	Bad debts recovered	3500	Cash	7500	Debtors	25000	bank overdraft	10000	Creditors	10000	purchase	60000	Commission received	2500	Sales	75000	Investments	20000	Purchase return	10000	Opening stock	15000	sales return	5000	Drawings	7000	General expenses	11000	Furniture	3000	Tax and insurance	2500	B/R	15000	Bad debts	2500	B/P	12500	5,6
Capital	50000	Bad debts recovered	3500																																										
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purchase	60000	Commission received	2500																																										
Sales	75000	Investments	20000																																										
Purchase return	10000	Opening stock	15000																																										
sales return	5000	Drawings	7000																																										
General expenses	11000	Furniture	3000																																										
Tax and insurance	2500	B/R	15000																																										
Bad debts	2500	B/P	12500																																										
	d.	Distinguish between capital and revenue expenditure and state whether the following statements are items of capital or revenue expenditure: a. Expenditure incurred on repairs and white-washing at the time of an old building in order to make it usable. b. Expenditure incurred to provide one more exit in a cinema hall. c. Registration fees paid at the time of purchase of a building. d. Depreciation charged on a plant. e. The expenditure incurred in erecting a platform on which a machine will be fixed			4,5																																								

30 Marks)
4.5

Q.4 Case Analysis/ Situation Based QUESTIONS – Attempt any Two.		(2x15 = 30 Marks)																																																																
a.	The accountant of Ram prepared the trial balance for the year ended 31-3-98. But there was a difference and the accountant put the difference in a suspense account. Rectify the following errors found: I. The total of the return outward book, Rs. 420 has not been posted in the ledger; II. A purchase of Rs. 350 from Y has been entered in the sales book. However Y's account has been correctly entered; III. A sale of Rs. 390 to Z has been credited to his account as Rs. 290; IV. Old furniture sold for Rs. 5,400 had been entered as Rs. 4,500 in sales account; V. Goods taken by proprietor, Rs. 500 have not been entered in the books at all. VI. Purchase day book for the month of April 1997 was undercast by Rs. 1,000; VII. Sales day book of October 1997 was overcast by Rs. 10,000; VIII. A furniture purchased for Rs. 8,100 was entered in the furniture account of Rs. 810; IX. A bill for Rs. 10,000 drawn by Ganesh was not entered in the bills receivable book; Machinery purchased for Rs. 10,000 was entered in the purchase day book.		4,5																																																															
b.	From the following trail balance extracted from the books of Shyam trader You are required to prepare the final accounts for the year ending 31st march, 2012 taking into account the following adjustment: a. Closing stock on 31st March, 2012 was valued at Rs.1600. b. Depreciation on plant & Machinery 10%, land and building 15%. c. Allow interest on capital at 5% P.A. d. Rs.150 is outstanding for wages. e. Prepaid rent Rs.50.	<table><tr><th>Particulars</th><th>Debit (Rs.)</th><th>Credit (Rs.)</th></tr><tr><td>Capital</td><td></td><td>50000</td></tr><tr><td>Cash</td><td>2000</td><td></td></tr><tr><td>Drawing</td><td>3400</td><td></td></tr><tr><td>Plant and machinery</td><td>24000</td><td></td></tr><tr><td>Land and building</td><td>5200</td><td></td></tr><tr><td>Bad debts recovered</td><td></td><td>1120</td></tr><tr><td>Debtors and Creditors</td><td>7200</td><td>5200</td></tr><tr><td>Purchase and Sale</td><td>4000</td><td>8400</td></tr><tr><td>wages</td><td>1600</td><td></td></tr><tr><td>Cash at bank</td><td>5200</td><td></td></tr><tr><td>Salaries</td><td>1600</td><td></td></tr><tr><td>Repairs</td><td>380</td><td></td></tr><tr><td>Stock</td><td>3200</td><td></td></tr><tr><td>rent</td><td>900</td><td></td></tr><tr><td>Manufacturing expenses</td><td>620</td><td></td></tr><tr><td>Bills payable</td><td></td><td>4700</td></tr><tr><td>Bad debts</td><td>1000</td><td></td></tr><tr><td>Salaries</td><td>8800</td><td></td></tr><tr><td>carriage</td><td>320</td><td></td></tr><tr><td>Total</td><td>69420</td><td>69420</td></tr></table>	Particulars	Debit (Rs.)	Credit (Rs.)	Capital		50000	Cash	2000		Drawing	3400		Plant and machinery	24000		Land and building	5200		Bad debts recovered		1120	Debtors and Creditors	7200	5200	Purchase and Sale	4000	8400	wages	1600		Cash at bank	5200		Salaries	1600		Repairs	380		Stock	3200		rent	900		Manufacturing expenses	620		Bills payable		4700	Bad debts	1000		Salaries	8800		carriage	320		Total	69420	69420	5,6
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c.	Time Transport Company purchased 5 trucks at the cost of ₹ 2,50,000 each on April 01, 2011. The company writes off depreciation @ 20% p.a. on original cost and closes its books on December 31, every year. On October 01, 2013, one of the trucks is involved in an accident and is destroyed and sold for Rs.70000. On the same date the company purchased a second hand truck for ₹ 1,00,000 and spent ₹ 20,000 on its overhauling. Prepare truck account and provision for depreciation account for the three years ended on December 31, 2013.		4,5																																																															

END SEMESTER EXAMINATION, DECEMBER - 2023**B. Com. (Hons.) Semester - I****Course Name: English****Course Code: BCM106****Time allotted: 03 Hours****Max. Marks: 100****Note: Read all the instructions carefully.****Q.1 VERY SHORT ANSWER QUESTIONS – Attempt All.****(2x10 = 20 Marks)**

- Mention two barriers of active listening.
- Describe extensive reading.
- What is scanning?
- What is word-stress?
- Count the number of syllables in given words:
 - Likelihood
 - Speed-o-meter
- Write antonym of given words. (a). Abundance (b). Capture
- Write synonyms of given words. (a). Compassion (b). Condemn
- Change to Indirect speech:
John said, 'I am very busy now.'
- Convert to Past indefinite tense:
He has never understood them.
- Use appropriate preposition:
 - The computer is _____ the desk. (on/at)
 - She is passionate _____ helping others. (about/for)

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CO**Q.2 SHORT ANSWER QUESTIONS – Attempt any Five.****(4x5 = 20 Marks)**

- Define the importance of good writing skills in academic and professional sphere.
- Define the term "acquisition" in the context of language learning. Provide a brief explanation of its importance in effective language learning.
- What do you understand by specific information?
- Delineate intonation?
- Suggest three practical methods for improving one's speaking skills. Explain how each method can contribute to becoming a more effective in writing.
- Relate the connection between acquisition and learning in context of mastering a language.
- Explain the role of ear ossicles in listening process.

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CO**Q.3 STRUCTURED QUESTIONS – Attempt any Three.****(3x10 = 30 Marks)**

- Examine how skimming and scanning occur parallelly while comprehending a reading passage.
- Evaluate the significance of discussion and discourse in improving speaking skills and analyze how these contribute to a better thought orientation and critical thinking. Provide examples to support your analysis.
- Examine how extensive and intensive reading help in improving our language. Discuss their role in language learning.
- Analyze how phonetic stress contribute to become a good speaker.

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CO**Q.4 Case Analysis/ Situation Based QUESTIONS – Attempt any Two.****(2x15 = 30 Marks)**

- Write a paragraph describing an event, ensuring a logical progression of details.
- Write a descriptive paragraph about your favorite place, utilizing vivid imagery and sensory details.
- Imagine you recently purchased a product or service that did not meet your expectations. Write a formal letter to the company or service provider expressing your dissatisfaction, outlining the issues you encountered, and suggesting possible solutions.

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